



Improving Interpersonal Skills To Achieve *Maximum Teamwork and Productivity*

A Powerful, Effective Class Using DiSC Classic

With 30 years of proven reliability and over 40 million users, Inscape's *DiSC® Classic* remains the most trusted learning instrument in the industry to identify, align, and maximize personality skills and interpersonal relationships.

DiSC Classic is used worldwide in dozens of training and coaching applications, including organizational development and performance improvement. *DiSC Classic* can help you improve communication, ease frustration and conflict, and develop effective managers and teams.

DiSC Classic Applications:

- Teamwork
- Communication
- Problem Resolution
- Customer Service
- Management
- Sales

This course will include:

A Personality Survey
Your Personality Profile Report
Training Material
Support After the Call

This course uses authorized DiSC surveys and personality profile reports published by:

inscape  publishing

DiSC Classical Can Help You and Your Employees at All Levels:

- *Understand Their Own Behavior*
- *Learn How And When To Adapt Their Behavior*
- *Improve Communication*
- *Enhance Individual And Team Performance*
- *Reduce Conflict by Increasing Effective Conflict Resolution*

Give Your Sales And Customer Service Teams A Competitive Edge

- *Create and maintain relationship-based sales*
- *Identify their customers' DiSC styles and adapt their selling or support styles accordingly*
- *Stay focused on customer needs*
- *Manage difficult customer service situations*

DiSC can Help You and Your Team Improve:

- *Creating Positive Work Relationships*
- *Relating to People & the Environment*
- *Managing Others*
- *Relations with Supervisors and Peers*
- *Sales & Account Managing*
- *Conflict Resolution and Problem Solving*

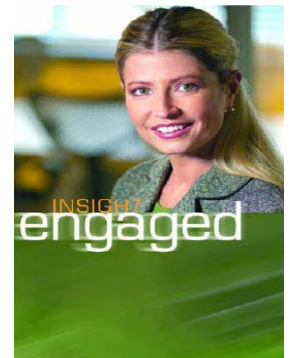
This course will include:

- *Your own personality profile survey and report*
- *Understanding Your Personality*
- *Understanding the personalities of Others*
- *How to adapt yourself and help others adapt*
- *How to Create Great Communication and Win-Wins*

TO REGISTER

- Log on to our web site: www.consultlegacy.com
- Or email us at: consulting@consultlegacy.com
- Or call us at (225) 571-1746


LEGACY
CONSULTING GROUP



This course is presented in various formats to meet your schedule and learning preference

2 hr. Teleconference
6 hr Live Workshop
Small Groups
1-on-1 Coaching
Corporate Wide
Custom

Visit our web site for course dates, prices and offerings